

HOW YOU CAN HELP

Donate

- Visit www.stepsofhopeguatemala.org to use one of our two official giving portals: PayPal Giving Fund or Network for Good.
- Give a tax-deductible donation by check to Steps of Hope-Guatemala, Inc., 2208 Rockwell Avenue, Catonsville, MD 21228.

Volunteer

- **Individuals:** Support daily activities for as little as one day or as long as several months.
- **Mission Teams:** Visit and participate in Center improvement projects or outreach to local families by assisting in projects such as bunk bed builds or roof, floor, and plumbing repairs.
- Join us in sharing the love of Jesus with the children and families in Santa María de Jesús!

Pray

- We believe that the purest and most powerful source of HOPE is our faith in Jesus Christ.
- Our vision for Steps of Hope is to "Bring God's Hope to the Children of Guatemala."
- We thank you for being a part of that by simply including our mission in your prayers.



Jessalyn Waddell

PROGRAM DIRECTOR & FOUNDER

US: 401-SOH-GUAT

GT: 502-3422-7582

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Steps of Hope - Guatemala, Inc. (U.S. EIN# 83-1046788) is an exempt organization as described in Section 501(c)(3) of the U.S. Internal Revenue Code.

Steps of Hope-Guatemala, Inc. does not and shall not discriminate on the basis of race, color, religion (creed), gender, gender expression, age, national origin (ancestry), disability, marital status, sexual orientation, or military status, in any of its activities or operations.

Changing Lives THROUGH EDUCATION

Santa María de Jesús, Guatemala



STEPS OF HOPE
GUATEMALA



Christian Learning Resource Center

Annual Report 2020 & 2021

www.stepsofhopeguatemala.org

@stepsofhopeguate @SOHGuate

OUR MISSION

Steps of Hope–Guatemala is a Christian learning resource center that supports the children of Santa María de Jesús by empowering them and their families to live an abundant life filled with educational opportunities.



Sponsorship Program

- Provide children with necessities to attend public school
- Purchase required school supplies, backpacks, uniforms, and shoes

Tutoring Program

- Provide scheduled sessions several times each week
- Address learning gaps for those who attend public school
- Offer learning opportunities for children unable to access public education
- Promote mastery of basic math and reading skills
- Encourage recreation and interaction with classmates

Language Learning

- Teach English to improve future employment opportunities
- Tutor in Spanish and Kaqchikel, the native languages required to graduate from public school

Medical Outreach

- Provide professional dental care through a local clinic
- Organize surgery for children through medical mission teams



Notes Regarding Steps of Hope–Guatemala, Inc. Financial Statements

In order to comply with Guatemalan regulations regarding entities of this type, a government-recognized association called Asociación Pasos de Esperanza (APdE) has been established.

Funds flow from Steps of Hope–Guatemala, Inc. accounts to the Guatemalan account of Asociación Pasos de Esperanza (APdE) controlled by Jessalyn Waddell de Mena, our missionary; grants are made to fund operations as directed by Steps of Hope-Guatemala, Inc. board.

To the right is the “income statement,” in nonprofit parlance, the “Statement of Activity” for 2021 and 2020 that outlines the flow and use of those funds. This presentation is simplified for space considerations; however, the full report is available by emailing info@stepsofhopeguatemala.org.

Statement of Activity January - December 2021

	2021	2020
Total Revenue (Donations and Grants)	\$167,488	\$76,765
Expenditures for US Operations		
US-based Expenses (mission operations, office supplies, accounting software, marketing, fundraising expenses, bank fees, D&O insurance, dues, State registration fees, etc.)	5,297	1,845
Transfer to APdE* (Funds sent to Guatemala)	62,000	74,200
Total Expenses - Steps of Hope-Guatemala, Inc. – US Operations	67,297	76,045
APdE Funds (Funds in Guatemala)		
Transfers from SOH-US*	62,000	74,200
Local Guatemalan Donations	103	65
GT Bank Interest Earned	6	72
Total APdE Funding	\$62,109	\$74,338
Expenditures for GT Operations		
Program Expenses		
Tutoring Program	26,683	17,427
Sponsorship Program	7,306	5,360
Community & Family Support	9,858	17,119
Volunteer Program		3,395
Total Program Expenses	43,847	43,301
APdE Director Expenses	12,778	11,437
Facility Expenses	6,905	6,006
Vehicle Expenses	37	13
Administrative Expenses	5,709	3,505
Total Administrative Expenses APdE	25,429	20,961
Other Expense	55	1,067
Total Expenses APdE – GT Operations	\$69,332	\$65,329
Net Funding APdE – Guatemala	\$(7,222)	\$9,009
NET SURPLUS Steps of Hope–Guatemala, Inc. in total; includes 2021 funds applied to Building Fund	\$92,969	\$9,729

Statement of Financial Position As of December 31, 2021

ASSETS		LIABILITIES AND EQUITY	
Bank Accounts		Total Liabilities	
US Checking - Operations Fund	23,223	Equity	
US Money Market - Capital Fund	96,063	Opening Balance Equity	8,535
Total US Funds	119,286	Retained Earnings	22,390
Guatemala Bank	1,027	Net Revenue	92,969
Cash on Hand (For Invoices)	899	Total Equity	\$123,894
Petty Cash (For General Use)	2,682	TOTAL LIABILITIES AND EQUITY	\$123,894
Total Guatemala Funds	\$4,608		
Total Current Assets	\$123,894		
TOTAL ASSETS	\$123,894		

THE STEPS OF HOPE-GUATEMALA BUILDING FUND

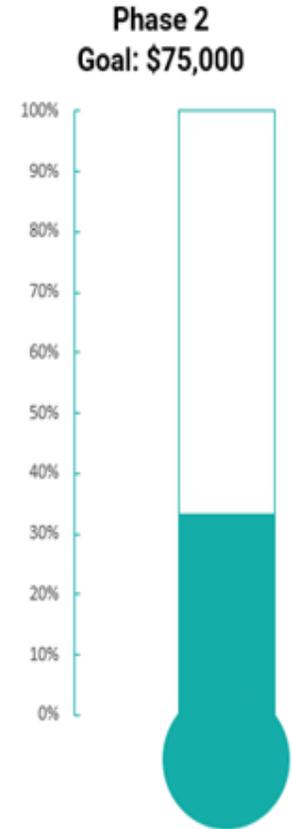


God is Good, All the Time!

Last year, we asked you to envision a fantastic new learning center wholly owned by Steps of Hope that will accommodate more students, more teachers and volunteers, and more services for the community. The total needed for the whole project is \$200,000 which we broke down into three phases. The goal for the first phase, “Stepping Out,” was to raise \$75,000 for property in Santa María de Jesús. Through you, we met our first phase milestone of \$75,000!

While we have not yet found the ideal property, we feel that God is leading us there. We want to be ready when that day comes by beginning Phase 2 of our efforts “Stepping Up.” Phase 2’s goal is to raise another \$75,000 for the funds to build the actual building. We’re going to tackle this goal in three bites:

- Bite #1: Through the quiet generosity of many friends, we already have received the first \$25,000 toward this next goal. Amen!
- Bite #2: In May and June, we’re looking to “crowd-source” another \$25,000. That’s where you come in.
- Now, for Bite #3: One amazing donor has offered to match these second phase gifts dollar-for-dollar through June 30th, with the final \$25,000! That means your gift will go twice as far. It will be a stretch, but with your help and God’s blessing, we can do it!



Best for fee-free, one-time giving. Email info@stepsofhopeguatemala.org to let us know you want your gift earmarked for the building fund.



For easy, recurring giving. Note “Building Fund” in the designation field.

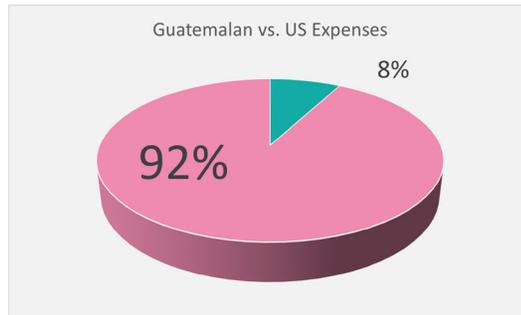
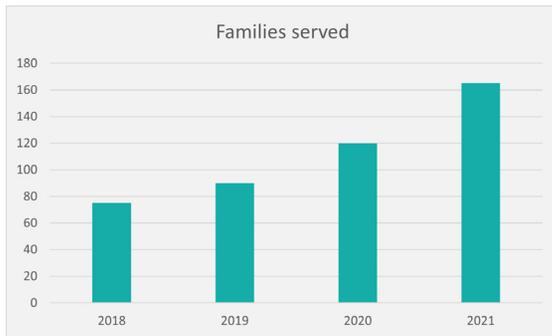
Visit our website, www.stepsofhopeguatemala.org and click on the links to one of our official giving portals. For more information email: info@stepsofhopeguatemala.org. Thank you for joining us in bringing God’s Hope to the children and families of Guatemala.

KEY METRICS

Just one caramel macchiato venti at your local shop = \$4.75!



2 fancy coffees
= 1 Week's Steps of
Hope Attendance



Special thanks to our nonprofit partners in Guatemala



Improves sanitation conditions and brings safe drinking water to millions of people. bewaterforlife.org

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Empowers women household heads through provision of shelter, health, nutrition, education and economic skills. freedomthroughfriendship.org

ACCOMPLISHMENTS

Covid Response

Guatemalan schools closed, but we persevered in operating for most of 2021, giving more than 100 children a fulfilling and uplifting place to go for education, a nourishing meal, and fun each week. During the lengthy covid lockdowns of 2020, we worked with local nonprofit partners to provide food for our Steps of Hope families.



Dawn the Undaunted!

Our amazing Board Member and Mission Operations Coordinator, Dawn Schanne, visited Steps of Hope twice for a total of over 20 days. During that time, she visited many of the families we support and worked to build bunk beds for them. The beds are a necessity in a country where molestation of children is sadly high. Here's hoping for the return of mission teams in 2023!



Sponsorships Sold Out!

We are proud to say that we effectively "sold out" of student sponsorships for uniforms and supplies for the 2022 school year that started in January. Thank you sponsors for your nearly 100% renewal rate for this program.



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